

April 2024 Aspen & Snowmass Village Real Estate

| Total Aspen Snowmass Market | Apr-24 | % Change | Apr-23 | % Change | Apr-22 | % Change | Apr-21 |
|---|----------------|----------|----------------|----------|------------------|----------|----------------|
| Monthly Unit Sales: | 37 | -49% | 73 | 78% | 41 | -51% | 83 |
| Year-to-Date Unit Sales: | 120 | -10% | 134 | 6% | 127 | -42% | 218 |
| Monthly Dollar Sales: | \$ 400,197,055 | 40% | \$ 285,556,500 | -10% | \$ 316,018,614 | 0% | \$ 315,402,749 |
| Year-to-Date Dollar Sales: | \$ 965,233,880 | 37% | \$ 704,921,654 | -30% | \$ 1,004,394,614 | 15% | \$ 874,866,381 |
| Listing Inventory: | 238 | 4% | 228 | 66% | 137 | -61% | 354 |
| Aspen Market | | | | | | | |
| Monthly Unit Sales: | 18 | 20% | 15 | -35% | 23 | -28% | 32 |
| Year-to-Date Unit Sales: | 69 | 38% | 50 | -38% | 81 | -25% | 108 |
| Monthly Dollar Sales: | \$ 315,500,000 | 128% | \$ 138,099,000 | -41% | \$ 233,765,000 | 12% | \$ 209,084,499 |
| Year-to-Date Dollar Sales: | \$ 740,006,125 | 60% | \$ 463,457,154 | -42% | \$ 799,674,000 | 26% | \$ 633,280,769 |
| Listing Inventory: | 174 | 9% | 159 | 85% | 86 | -62% | 225 |
| Snowmass Village Market | | | | | | | |
| Monthly Unit Sales: | 17 | -71% | 58 | 222% | 18 | -61% | 46 |
| Year-to-Date Unit Sales: | 51 | -39% | 84 | 83% | 46 | -58% | 110 |
| Monthly Dollar Sales: | \$ 72,147,055 | -51% | \$ 147,457,500 | 79% | \$ 82,253,614 | -12% | \$ 93,058,250 |
| Year-to-Date Dollar Sales: | \$ 187,728,555 | -21% | \$ 236,664,500 | 25% | \$ 188,985,614 | -10% | \$ 209,350,445 |
| Listing Inventory: | 64 | -7% | 69 | 35% | 51 | -60% | 129 |
| Total Property Sales \$10M and Over* | | | | | | | |
| Monthly Unit Sales: | 8 | 0% | 8 | -27% | 11 | 0% | 11 |
| Year-to-Date Unit Sales: | 25 | 19% | 21 | -40% | 35 | 0% | 35 |
| Monthly Dollar Sales: | \$ 299,850,000 | 120% | \$ 136,063,500 | -32% | \$ 200,825,000 | 27% | \$ 157,800,000 |
| Year-to-Date Dollar Sales: | \$ 600,995,000 | 60% | \$ 374,554,654 | -46% | \$ 697,195,000 | 6% | \$ 654,647,000 |

*See breakdown of sales >\$10M by price point on Pg 3

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Source data is the Aspen Glenwood MLS and is scrubbed to remove outlier or misleading sales (Pg3). Sales by specific Aspen & Snowmass Village neighborhoods are on Pgs 7 and 9 respectively. Included property types: single family homes, condos, townhomes, duplexes & residential vacant lots at sold prices over \$250K except where otherwise indicated. Fractionals, mobile homes, deed restricted properties are not included.